### COMPANY RESULTS

# Malaysian Resources Corporation (MRC MK)

3Q20: Missed Expectations; A Devastating Year

MRCB's 9M20 core earnings came in below expectations as the MCO ruling hampered progress billings at its construction and property divisions, coupled with the delay in unit transfer of its Australia property into 2021. We slash our 2020 net profit forecast and lower our target price to RM0.42. Maintain HOLD. Entry price: RM0.38.

#### **3Q20 RESULTS**

Year to 31 Dec	3Q20	2Q20	qoq	уоу	9M20	уоу
(RMm)			% chg	% chg		% chg
Revenue	297.6	167.2	78.0	(20.2)	890.6	5.0
Construction	131.7	56.7	132.5	(4.1)	363.2	(13.7)
Property Development	153.0	100.0	53.1	(28.8)	489.4	31.8
Others	12.9	10.5	22.0	(36.8)	37.9	(31.7)
EBIT	15.6	(210.4)	n.a.	(44.3)	(158.7)	n.a.
Engineering & Construction	(3.0)	(208.2)	(98.6)	(269.4)	(198.7)	n.a.
Property Development	11.8	2.0	475.5	(48.6)	34.3	(50.8)
Associates & JV	3.5	2.2	56.1	(138.3)	(23.3)	(6.1)
PBT	7.6	(222.0)	n.a.	183.2	9.3	56.9
Net Profit	0.9	(219.3)	n.a.	(93.6)	(202.7)	n.a.
Core Net Profit	0.9	(16.8)	n.a.	(63.5)	(0.2)	n.a.
			qoq	уоу		уоу
EBIT Margin (%)	%	%	ppt chg	ppt chg		ppt chg
Construction	(2.3)	(367.5)	365.2	(3.6)	(54.7)	(55.5)
Property	7.7	2.0	5.6	(2.9)	7.0	(11.8)
Core Net Margin	0.3	(10.1)	10.4	(0.4)	(0.0)	(2.1)
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Source: NRCB, UOB Kay Hian

#### RESULTS

3Q20: Missed expectations. Malaysian Resources Corporation (MRCB) reported 3Q20 core net profit of RM0.9m (-17% qoq) and revenue of RM298m (+78% qoq, -20% yoy).
9M20 core net loss was RM0.2m, missing our and consensus estimates, dragged by lower property and construction project billings and lower margins amid the Movement Control Order (MCO) impact. Also, the later-than-expected unit transfer at its Australia property worsened 9M20 earnings.

**KEY FINANCIALS** 

Year to 31 Dec (RMm)	2018	2019	2020F	2021F	2022F
Net turnover	1,871	1,319	575	1,060	925
EBITDA	117	28	98	144	132
Operating profit	92	(9)	52	101	88
Net profit (rep./act.)	75	24	3	50	56
Net profit (adj.)	101	34	3	50	56
EPS (sen)	2.3	0.8	0.1	1.1	1.3
PE (x)	20.2	60.4	629.8	41.1	36.2
P/B (x)	0.4	0.4	0.4	0.4	0.4
EV/EBITDA (x)	31.8	135.7	38.2	26.0	28.4
Dividend yield (%)	4.3	4.3	0.0	2.2	3.2
Net margin (%)	4.0	1.8	0.6	4.7	6.1
Net debt/(cash) to equity (%)	26.7	35.3	34.5	34.2	34.2
Interest cover (x)	2.7	0.6	1.7	2.5	2.3
ROE (%)	1.6	0.5	0.1	1.0	1.2
Consensus net profit	-	-	32	64	83
UOBKH/Consensus (x)	-	-	0.10	0.78	0.68

Source: MRCB, Bloomberg, UOB Kay Hian

# HOLD

(Maintained)

Share Price	RM0.47
Target Price	RM0.42
Upside	-10.5%
(Previous TP	RM0.48)

#### COMPANY DESCRIPTION

MRCB is a property and construction company known for developing KL Sentral, an integrated development within a world class transportation hub.

#### STOCK DATA

GICS see	ctor		l	ndustrials		
Bloombe	rg ticker:			MRC MK		
Shares is	sued (m)	:		4,412.0		
Market cap (RMm):				2,051.6		
Market ca	ap (US\$m	ı):		501.5		
3-mth av	g daily t'o	ver (US\$n	n):	0.6		
Price Per	formance	(%)				
52-week hi	gh/low		RM0.80	10.805/RM0.305		
1mth	3mth	6mth	1yr	YTD		
17.7	(11.4)	(12.3)	(37.6)	(36.3)		
Major Sh	areholder	S		%		
Employees	Provident F	Fund		38.4		
Gapurna S	dn Bhd			16.7		
Lembaga T	abung Haji			10.1		

FY20 NAV/Share (RM)	1.09
FY20 Net Debt/Share (RM)	0.38

#### **PRICE CHART**



Source: Bloomberg

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### Regional Morning Notes

- Property development: The only saviour. The division contributed 9M20 operating profit of RM34m (-51% yoy). Profit was dragged by: a) a high base (one-off disposal gains of RM59m recognised in 9M19); b) the MCO ruling which hampered progress billings for local property projects and yielded lower margins; and c) the delay of unit transfer at 1060 Carnegie in Australia to 2021. MRCB reported new sales of RM126m as of Sep 20, driven by Sentral Suites (take-up: 84%) and Vivo 9 Seputeh (take-up: 80%). Management guided earnings should pick up gradually from 4Q20 on accelerated billings of sales of RM1.2b and delivery of 37 units at 1060 Carnegie beginning 1Q21.
- Construction: A washout year. Excluding impairment loss of RM197m, the division reported 9M20 core EBIT loss of RM2.0m, dragged by lower revenue of RM363m (-14% yoy) and overhead costs during the MCO period. Accordingly, core PBT margin eased 1.1ppt yoy to -0.3%. Management guided one-off impairment from a RM600m project in Johor and does not expect new impairment in the future. Separately, MRCB reported higher LRT3 profit of RM1.6m in 9M20 (9M19: RM1.2m). LRT3 progress billings are expected to pick up gradually from 1Q21 while negotiations with work package contractors are ongoing. To-date, the LRT3 progress stands at 39% and is on track to achieve 40% completion by end-20.

#### **STOCK IMPACT**

• Key beneficiary from roll-out of mega projects. As one of the largest bumi contractors in Malaysia, we expect MRCB to benefit from the revival of shelved mega projects in the near term, including the East Coast Rail Link (ECRL), MRT3 and the potential high-speed rail (HSR). MRCB had won the HSR northern package with its JV partner Gamuda with contract value estimated at RM30b but the project has been shelved. At present, both the Malaysia and Singapore governments are in talks to reduce the HSR development costs and a decision is expected by end-20.

#### **EARNINGS REVISION/RISK**

• The worse-than-expected MCO impact to MRCB's 2020F bottom line leads us to slash our 2020 net profit forecast by 87%. We cut our property sales estimate and orderbook replenishment target (refer RHS), revise down our margins amid the MCO impact and factor in the delivery of 1060 Carnegie in 2021. We also cut 2021-22 net profit forecasts by 33% each, factoring in conservative margins for construction and property billings.

#### VALUATION/RECOMMENDATION

Maintain HOLD with lower target price of RM0.42 (from RM0.48). Our target price is based on a 20% discount to our SOTP valuation of RM0.52/share, and implies 37x 2021F PE, or +1SD to its 5-year average forward PE of 29). Our ascribed discount is justified, given the sluggish property outlook. We continue to expect good trading opportunities for the stock: a) should the revival of mega projects (ECRL, Pan Borneo Sabah, HSR) materialise; b) on a sooner-than-expected kick-start of LRT3 works; and c) on an improvement in sentiment in the construction sector. Entry price is RM0.38.

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#### SOTP VALUATION

	RMm
Property	2,364
Construction	46
DCF of LRT3 PDP fees	120
Investment Properties	651
Net Debt	(1,311)
QCT 33% stake	412
Total RNAV	2,281
Sharebase (m)	4,385
SOTP/share (RM)	0.52
Discount	20%
Target Price (RM)	0.42
Source: UOB Kay Hian	

#### **OUTSTANDING ORDERBOOK AS OF SEP 20**

Projects	(RMm)
Construction Projects	
Bukit Jalil	10,116
LRT3 (50% JV stake)	3,468
Kwasa Utama C8	2,30
MRT2	97
PR1MA Brickfield	295
SUKE	172
Others	234
Sub Total	16,510
Fee-based Contracts	
KWASA UTAMA - Management Fee for C8	177
PDP to Develop Kwasa Damansara township	155
Bukit Jalil Sentral	841
Semarak City Phase 1	27
Sub Total	1,199
Grand Total	17,710

Source: UOB Kay Hian

#### EBIT FORECASTS BREAKDOWN



#### Source: UOB Kay Hian

FORECASTS ASSUMPTIONS						
RMm		2020F	2021F	2022F		
Orderbook	Old	500	1,000	1,000		
replenishment	New	0	500	1,000		
Property sales	Old	200	350	400		
target	New	150	300	350		
C						

Source: UOB Kay Hian

# Regional Morning Notes

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### **PROFIT & LOSS**

Year to 31 Dec (RMm)	2019	2020F	2021F	2022F
Net turnover	1,319	575	1,060	925
EBITDA	28	98	144	132
Deprec. & amort.	36	45	43	44
EBIT	(9)	52	101	88
Total other non-operating income	101	n.a.	n.a.	n.a.
Associate contributions	7	4	19	40
Net interest income/(expense)	(46)	(56)	(57)	(57)
Pre-tax profit	53	0	62	71
Тах	(34)	0	(16)	(18)
Minorities	5	3	3	3
Net profit	24	3	50	56
Net profit (adj.)	34	3	50	56

CACH		14/
CASH	FLU	7 V V

Year to 31 Dec (RMm)	2019	2020F	2021F	2022F
Operating	(345)	46	90	97
Pre-tax profit	53	0	62	71
Тах	14	0	(16)	(18)
Deprec. & amort.	36	45	43	44
Associates	0	0	0	0
Working capital changes	(9)	0	0	0
Other operating cashflows	(440)	0	0	0
Investing	158	(10)	(50)	(50)
Capex (growth)	0	(10)	(50)	(50)
Investments	0	0	0	0
Proceeds from sale of assets	122	0	0	0
Others	36	0	0	0
Financing	19	0	(32)	(49)
Dividend payments	(108)	0	(32)	(49)
Issue of shares	0	0	0	0
Proceeds from borrowings	338	0	0	0
Loan repayment	n.a.	n.a.	n.a.	n.a.
Others/interest paid	5	0	0	0
Net cash inflow (outflow)	47	36	7	(2)
Beginning cash & cash equivalent	470	517	553	560
Changes due to forex impact	0	0	0	0
Ending cash & cash equivalent	517	553	560	558

BALANCE SHEET				
Year to 31 Dec (RMm)	2019	2020F	2021F	2022F
Fixed assets	755	720	727	733
Other LT assets	4,499	4,499	4,499	4,499
Cash/ST investment	517	553	560	558
Other current assets	2,734	2,734	2,734	2,734
Total assets	8,505	8,505	8,519	8,524
ST debt	825	825	825	825
Other current liabilities	1,046	1,046	1,046	1,046
LT debt	1,383	1,383	1,383	1,383
Other LT liabilities	428	428	428	428
Shareholders' equity	4,792	4,795	4,812	4,820
Minority interest	32	29	26	23
Total liabilities & equity	8,505	8,505	8,519	8,524

## **KEY METRICS**

2019	2020F	2021F	2022F
2.1	17.0	13.6	14.2
4.0	0.1	5.9	7.7
1.8	0.6	4.7	6.1
0.3	0.0	0.6	0.7
0.5	0.1	1.0	1.2
(29.5)	(56.4)	84.5	(12.8)
(76.5)	255.0	47.1	(8.4)
(56.9)	(99.4)	19,525.8	14.2
(68.5)	(86.4)	1,433.7	13.4
(66.7)	(90.4)	1,433.7	13.4
(66.7)	(90.4)	1,433.7	13.4
31.4	31.4	31.3	31.3
46.1	46.0	45.9	45.8
35.3	34.5	34.2	34.2
0.6	1.7	2.5	2.3
	2.1 4.0 1.8 0.3 0.5 (29.5) (76.5) (56.9) (68.5) (66.7) (66.7) 31.4 46.1 35.3	2.1   17.0     4.0   0.1     1.8   0.6     0.3   0.0     0.5   0.1     (29.5)   (56.4)     (76.5)   255.0     (56.9)   (99.4)     (68.5)   (86.4)     (66.7)   (90.4)     31.4   31.4     46.1   46.0     35.3   34.5	2.1   17.0   13.6     4.0   0.1   5.9     1.8   0.6   4.7     0.3   0.0   0.6     0.5   0.1   1.0     (29.5)   (56.4)   84.5     (76.5)   255.0   47.1     (56.9)   (99.4)   19,525.8     (68.5)   (86.4)   1,433.7     (66.7)   (90.4)   1,433.7     (66.7)   (90.4)   1,433.7     31.4   31.4   31.3     46.1   46.0   45.9     35.3   34.5   34.2

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